

Property

Top agents: Meet Qld's new rock stars of real estate

Queensland's new rock stars of real estate have been revealed in exclusive data released by realestate.com.au. See who has sold the most property in the past year.



Elizabeth Tilley

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 @liztilley84  4 min read June 4, 2023 - 5:00AM



Philip Resnikoff of Crafted Property Agents has sold the highest number of properties in Queensland in the past year. Picture: Nigel Hallett.

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Queensland's new rock stars of real estate have been revealed in exclusive data released by realestate.com.au, ranking the agents from across the state who have sold the most property in the past year.

They are not your usual suspects — ranging from a Cleo Bachelor of the Year finalist in Logan to a young gun racing car driver in North Lakes, and one who comes from a family of seven children and owns four houses at 24.

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Rank	Salesperson name	Agency	Number of sold listings
4	REBECCA CUDERMAN	Ray White Marsden - Akg	131
5	Brad Munro	Position Property Services - .	130
6	Rochelle Adgo	Harcourts Solutions - Windsor	125
7	Alex Jordan	Mcgrath Estate Agents - Paddington	119
8	Tony O'Doherty	Belle Property - Bulimba	114
9	Nathan Strudwick	Elders Real Estate - Shailer Park	112
10	Mandeep Singh	Belle Property Rochedale - Rochedale South	109
11	Cara Bergmann	Harcourts Solutions	95
12	BROCK JAEGER	Bandd Realty - Narangba	94
13	Gail Miller	Gail Miller - Toowong	94
14	Vanya D	Ray White - Ipswich	94
15	Jack Harvey	Coronis North - Chermside	91
16	Angela Duncan	Ray White - Aspley Group	91
17	Aaron Woolard	Place - New Farm	90
18	Josh Sherwood	Freedom Property, Redland City - Cleveland	89

Agent data, both the number of sales and the average price of sold properties, is based on all properties an agent has sold (April 2022-March 2023) as lead agent and published on realestate.com.au. It may not contain off-market, private sales or other sales not reported to realestate.com.au, as well as properties with unknown sold dates, or sales while at another agency.



Many of the top 50 hustlers with the highest number of sales declared on realestate.com.au are under the age of 35 and selling modest homes across suburban Greater Brisbane, in a market where new listings are down 33 per cent compared to a year ago.

Three of the top six agents ranked by the highest average volume of sales cover a sales patch the size of a small country — the neighbouring suburbs of Browns Plains and Marsden, on the southern outskirts of Brisbane.



Ryan Suhle of Ray White North Lakes. Image supplied.

Taking out the top spot is Philip Resnikoff from Crafted Property Agents, who has sold a whopping 191 homes for a median sale price of \$945,000, based on results declared on realestate.com.au over the year to March and excluding off market and private sales.

Under Mr Resnikoff's leadership, Crafted Property Agents has created a previously unheard of auction culture in the Browns Plains area, hosting weekly livestreamed auction events in partnership with a local coffee shop.



Chris Gilmour of All Properties Group. Image supplied.

Hot on his heels is young gun agent, Ryan Suhle, of Ray White North Lakes, who has sold an average of 151 properties in the past 12 months, with a median price of \$750,000 on realestate.com.au.

Born and raised within the North Lakes community, the 20-year-old specialises in the Moreton Bay region, and was recognised by the Ray White brand as being the youngest person to get into chairman's elite agent status — that is, the top 1 per cent of Ray White Australasia agents.



Rebecca Cuderman, Ray White Marsden. Image supplied.

Not bad for a kid who lasted three weeks at university before deciding to join his parents in the family business.

Within months of starting as an agent, he had bought his first home, and now owns three properties in the Moreton Bay region, where home prices have skyrocketed since the pandemic.

In his spare time, Mr Suhle drives racing cars, but he is the first to admit he has little time to spare.





In third place is Chris Gilmour of All Properties Group, Browns Plains — an F3 racing driver, ironman competitor and Cleo Bachelor of the Year finalist in 2004.

According to realestate.com.au, Mr Gilmour has sold 139 homes in the past 12 months, but Mr Gilmour says that figure is actually 256, including unreported and offmarket sales, with an average sale price \$963,000.



Stuart Grayer from One Percent in Gladstone.

“People laugh, but Logan has everything,” Mr Gilmour said.

“People want new homes, and there are a lot of new developments out here, whereas in the city, it’s too expensive and the homes are older.”

Mr Gilmour, who has been racing cars since he was five, was the Australian F3 champion in 2011 and broke the lap record in Bathurst in 2012.

He decided to get into real estate in 2007, and opened his own agency — All Properties Group — eight months later.



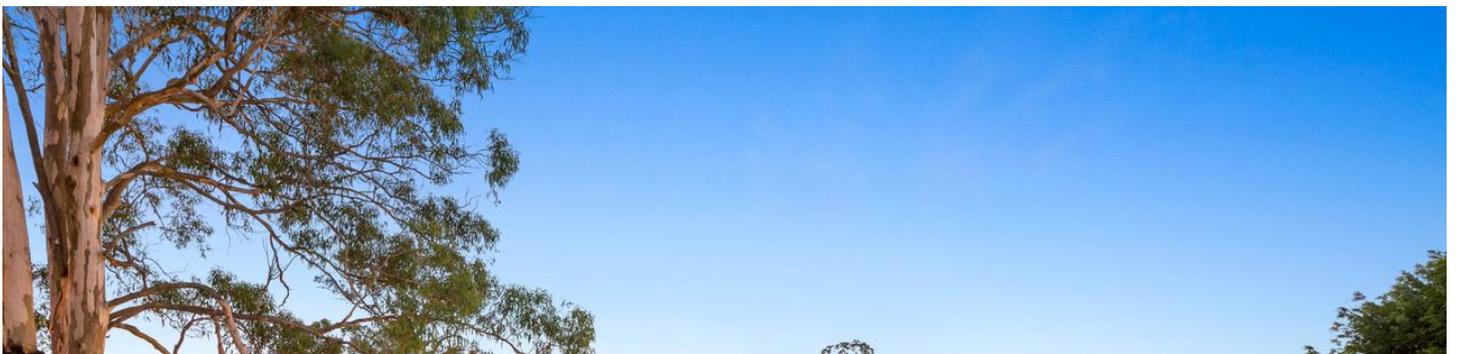


Nathan Strudwick of Elders Real Estate.

She was recognised among the top 1 per cent of agents under the Ray White umbrella, sitting within the chairman's elite in 2021.

One of her sales broke the Marsden record at the time, raising the bar to \$2.52m for the Brisbane suburb.

Logan local Nathan Strudwick of Elders Real Estate Shailer Park, who recently sold Corey and Margaux Parker's property in Cornubia for nearly \$3m, also had a big year of sales.





Vanya Dhumzur, Ray White Ipswich.

Mr Grayer has been in the industry for more than three decades and has sold over \$129m worth of property in that time.

Tina Tillinger and Steph West of Anchor Realty in Gympie, north of Brisbane, sold 137 properties listed on realestate.com.au in the past year.





Bulimba, and Katrina Keegan and Penelope Nicholls of Harcourts Coastal.



Nyree Ewings of LJ Hooker Property Centre.

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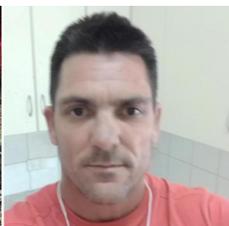


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